



# Sharon Weinreb

## Executive Coach - CPC, PCC

“ Sharon was insightful, encouraging and positive throughout our entire process together. She is business-oriented and is not going to let you off the hook when confronting difficult issues one must recognize and deal with. She was determined to see to it that I succeed and made herself available beyond just our scheduled appointments. I am so thankful for the tools she equipped me with during our sessions and am happy to have her in my corner as a friend and an advocate as I continue to work to reach my goals both professionally and personally

*Real Estate Attorney*

Sharon is a results-driven Executive, Leadership and Communication Coach with a 20-plus year career motivating and challenging individuals to excel professionally and personally. Leveraging the power of candid communication, she activates breakthroughs for her clients to improve decision-making, develop sustainable habits, gain clarity and maximize performance for positive lasting behavior change.

As a dedicated partner, Sharon takes a no-nonsense and caring approach to coaching C-Suite Executives, Managing Directors, aspiring leaders and teams at Fortune 500 companies, small businesses and non-profit organizations. She facilitates teams and coaches globally by leveraging her expertise working with diverse cultures in multiple industries, including Financial Services, Transportation, Human Resources, IT, Legal, Manufacturing, Healthcare and Media. Prior to Conductive, Sharon spent 10 years in talent management as a Director for a full service staffing/executive search firm; an entrepreneur, she owned and eventually sold a successful business and worked as a trainer and director in the healthcare and non-profit sectors.

Sharon's exceptional intuition and people acumen empowers her to gain quick and impactful assessments of each person's strengths, patterns of behavior and barriers to success; combined with highly developed data-centric methodologies, she helps her clients turn insights into action and take their organizations, leadership and careers to the next level.

As Sharon says, “you have to go through it to get to it, and there's no better time than now.”

Sharon is certified by the Institute for Professional Excellence in Coaching (iPEC), accredited by the International Coaching Federation (ICF-PCC) and certified in the full suite of Hogan Personality assessments, Leadership Versatility Index (LVI) and Energy Leadership Index (ELI). Sharon is also certified in Conversational Intelligence®, a science-based methodology combining neuroscience and coaching - she is one of 240 C-IQ® Certified coaches world-wide trained in the inaugural program by the program's founder. Sharon earned her Master of Arts in Gerontology and TR Administration and her BA in Sociology at the University of Maryland.

### Certifications

- Institute for Professional Excellence in Coaching (iPEC)
- International Coach Federation (ICF)
- Conversational Intelligence (C-IQ)
- Energy Leadership Assessment (ELI-MP)
- Hogan Assessments
- Leadership Versatility Index (LVI)